Consolidated Financial Statements With Independent Auditors' Report

December 31, 2019 and 2018



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INDEPENDENT AUDITORS' REPORT

Board of Directors Tim Tebow Foundation, Inc. and Subsidiary Jacksonville, Florida

We have audited the accompanying consolidated financial statements of Tim Tebow Foundation, Inc. (a nonprofit corporation) and Subsidiary, which comprise the consolidated statements of financial position as of December 31, 2019 and 2018, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors Tim Tebow Foundation, Inc. and Subsidiary Jacksonville, Florida

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Tim Tebow Foundation, Inc. and Subsidiary as of December 31, 2019 and 2018, and the changes in its net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Capin Crouse LLP

Lawrenceville, Georgia April 16, 2020

Consolidated Statements of Financial Position

		Decen	nber 3	1,
		2019		2018
ASSETS:				
Current assets:	¢	1 272 640	¢	060.051
Cash and cash equivalents	\$	1,372,649	\$	868,851
Investments		7,129,995 850		5,350,881
Accounts receivable		830 272,785		4,875
Inventory				228,642 58,250
Prepaid expenses		81,508		,
		8,857,787		6,511,499
Non-current assets:				
Property and equipment–net, held by:				
Tim Tebow Foundation, Inc.		59,822		53,731
FHL, LLC		5,651,403		5,642,237
		5,711,225		5,695,968
Total Assets	\$	14,569,012	\$	12,207,467
LIABILITIES AND NET ASSETS WITHOUT DONOR RESTRICTION	۲ .			
Current liabilities:	5.			
Accounts payable	\$	129,046	\$	83,929
Accrued expenses		44,956		21,202
Grants payable		127,141		27,743
		301,143		132,874
Net assets without donor restrictions:				
Undesignated		8,556,644		6,378,625
Investment in property and equipment		8,330,044 5,711,225		0,378,023 5,695,968
investment in property and equipment		14,267,869		12,074,593
		14,207,009		12,074,393
Total Liabilities and Net Assets Without Donor Restrictions	\$	14,569,012	\$	12,207,467

Consolidated Statements of Activities

	Year Ended December 31,					
		2019		2018		
CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS: SUPPORT:						
Contributions	\$	5,705,453	\$	3,847,501		
Contributed securities	+	1,120,985	Ŧ	739,309		
Other noncash contributions		178,344		259,305		
Total Support		7,004,782		4,846,115		
REVENUE:						
Special event contributions and income		1,782,989		2,525,435		
Less special event expenses		(825,609)		(815,932)		
Net special event contributions and income		957,380		1,709,503		
Product sales		194,028		665,866		
Less cost of sales		(114,483)		(426,165)		
Net product sales		79,545		239,701		
Investment income (loss)		658,128		(128,709)		
Other income		-		10,000		
Total Revenue		1,695,053		1,830,495		
Total Support and Revenue		8,699,835		6,676,610		
EXPENSES:						
Program services		5,389,721		5,243,208		
Supporting activities:						
General and administrative		378,426		434,690		
Fundraising		738,412		635,021		
		1,116,838		1,069,711		
Total Expenses		6,506,559		6,312,919		
Change in Net Assets Without Donor Restrictions		2,193,276		363,691		
Net Assets Without Donor Restrictions, Beginning of Year		12,074,593		11,710,902		
Net Assets Without Donor Restrictions, End of Year	\$	14,267,869	\$	12,074,593		

Consolidated Statement of Functional Expenses

Year Ended December 31, 2019

	Supporting Activities								
				General				Total	
		Program		and			Supporting		Total
		Services	Adr	ninistrative	F	undraising		Activities	Expenses
Grants	\$	3,123,095	\$	-	\$	-	\$	-	\$ 3,123,095
Salaries and benefits		868,658		195,835		369,722		565,557	1,434,215
Special event expenses		-		-		825,609		825,609	825,609
Supplies and material		708,130		1,801		30,168		31,969	740,099
Cost of sales		-		-		114,483		114,483	114,483
Communications and advertising		33,432		1,642		211,390		213,032	246,464
Shipping and postage		2,549		2,557		15,888		18,445	20,994
Occupancy		154,483		14,463		27,342		41,805	196,288
Office and related expenses		86,897		100,868		41,105		141,973	228,870
Travel		293,111		8,269		12,298		20,567	313,678
Professional services		18,392		47,917		8,703		56,620	75,012
In-kind discounts and services		45,527		-		-		-	45,527
Depreciation		31,004		4,839		7,541		12,380	43,384
Event facilitation		24,443		235		14,255		14,490	 38,933
Total expenses by function	\$	5,389,721	\$	378,426	\$	1,678,504	\$	2,056,930	\$ 7,446,651
		72.38%		5.08%		22.54%		27.62%	100.0%
Less expenses included with revenues									
on the consolidated statements of activities	:								
Special event expenses		-		-		(825,609)		(825,609)	(825,609)
Cost of sales		-		-		(114,483)		(114,483)	(114,483)
								,	
Total expenses included in the									
expense section on the consolidated									
statements of activities	\$	5,389,721	\$	378,426	\$	738,412	\$	1,116,838	\$ 6,506,559
		82.84%		5.82%		11.34%		17.16%	 100.0%

Consolidated Statement of Functional Expenses

Year Ended December 31, 2018

		Supporting Activities							
			(General				Total	
		Program		and				Supporting	Total
		Services	Adr	ninistrative	F	undraising		Activities	Expenses
Grants	\$	3,496,327	\$	-	\$	-	\$	-	\$ 3,496,327
Salaries and benefits		596,601		185,112		240,001		425,113	1,021,714
Special event expenses		-		-		815,932		815,932	815,932
Supplies and material		532,170		1,611		25,981		27,592	559,762
Cost of sales		284,086		-		142,079		142,079	426,165
Communications and advertising		57,005		126		223,702		223,828	280,833
Shipping and postage		169,325		2,056		22,265		24,321	193,646
Occupancy		140,622		16,276		21,428		37,704	178,326
Office and related expenses		68,739		79,140		16,456		95,596	164,335
Travel		112,023		24,108		7,298		31,406	143,429
Professional services		18,617		114,149		9,058		123,207	141,824
In-kind discounts and services		6,377		2,397		39,478		41,875	48,252
Depreciation		22,396		9,449		14,091		23,540	45,936
Event facilitation		23,006		266		15,263		15,529	 38,535
Total expenses by function	\$	5,527,294	\$	434,690	\$	1,593,032	\$	2,027,722	\$ 7,555,016
		73.16%		5.75%		21.09%		26.84%	100.0%
Less expenses included with revenues									
on the consolidated statements of activities	:								
Special event expenses		-		-		(815,932)		(815,932)	(815,932)
Cost of sales		(284,086)				(142,079)		(142,079)	 (426,165)
Total expenses included in the									
expense section on the consolidated									
statements of activities	\$	5,243,208	\$	434,690	\$	635,021	\$	1,069,711	\$ 6,312,919
		83.06%		6.89%		10.05%		16.94%	 100.0%

Consolidated Statements of Cash Flows

	Year Ended December 31,					
		2019		2018		
CASH FLOWS FROM OPERATING ACTIVITIES:						
Change in net assets without donor restrictions:	\$	2,193,276	\$	363,691		
Adjustments to reconcile change in net assets without donor						
restrictions to net cash provided (used) by operating activities:						
Noncash gifts of securities and property		(1,120,985)		(739,309)		
Unrealized and realized (gains) losses		(428,791)		277,185		
Depreciation		45,936		45,936		
Changes in operating assets and liabilities:						
Accounts receivable		4,025		24,806		
Inventory		(44,143)		(30,176)		
Prepaid expenses		(23,258)		476,913		
Accounts payable		45,117		42,832		
Accrued expenses		23,754		(2,163)		
Grants payable		99,398		(56,672)		
Net Cash Provided by Operating Activities		794,329		403,043		
CASH FLOWS FROM INVESTING ACTIVITIES:						
Purchases of investments		(2,343,338)		(1,233,606)		
Proceeds from sales of investments		2,114,000		585,129		
Purchases of property and equipment		(61,193)		(12,290)		
Net Cash Used by Investing Activities		(290,531)		(660,767)		
Net Change in Cash and Cash Equivalents		503,798		(257,724)		
Cash and Cash Equivalents, Beginning of Year		868,851		1,126,575		
Cash and Cash Equivalents, End of Year	\$	1,372,649	\$	868,851		
SUPPLEMENTAL DISCLOSURES: Noncash gifts of services, goods, and rent	\$	178,344	\$	259,305		
Noncash gifts of securities and property and equipment	\$	1,120,985	\$	739,309		

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

1. NATURE OF ORGANIZATION:

The Tim Tebow Foundation, Inc. (the Foundation) exists to bring Faith, Hope, and Love to those needing a brighter day in their darkest hour of need. The Foundation utilizes the public platform that God has blessed Tim Tebow with to inspire and make a difference in peoples' lives throughout the world. The Foundation accomplishes this mission through sponsoring Night to Shine, a worldwide prom for people with special needs, supporting the creation and growth of special needs ministries through Shine On, making dreams come true for children with life-threatening illnesses through the W15H program, building Timmy's Playrooms in children's hospitals around the world, providing life-changing surgeries to children of the Philippines through the Tebow CURE Hospital, and providing care for orphans and at-risk families in seven countries and adoption aid grants for families internationally adopting children with special needs. The Foundation is incorporated in Georgia and is an organization exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code (the Code) whereby only unrelated business income, as defined by Section 512(a)(1) of the Code, is subject to federal income tax. Furthermore, the Foundation is recognized by the Internal Revenue Service (IRS) as a publically supported organization that is not a private foundation under Section 509(a)(2) of the Code.

FHL, LLC (FHL) is organized in the state of Florida as a wholly owned subsidiary of the Foundation. FHL was organized for the purpose of holding, maintaining, and operating real property that was purchased with donor restricted funds or contributed to the consolidated entity in the state of Pennsylvania. The Foundation is currently developing a master plan for the future Rising Light Ridge ministry center.

2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:</u>

The consolidated financial statements have been prepared on the accrual basis. The significant accounting policies followed are described below to enhance the usefulness of the consolidated financial statements to the reader.

PRINCIPLES OF CONSOLIDATION

These consolidated financial statements include the accounts of the Foundation and FHL (collectively referred to as TTF). All significant intercompany transactions and balances have been eliminated from these consolidated financial statements.

USE OF ESTIMATES

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:</u>

CASH AND CASH EQUIVALENTS

Cash and cash equivalents include checking and merchant accounts as well as petty cash, with original maturities of less than 90 days. TTF maintains its cash and cash equivalents with high credit, quality financial institutions, which, at times, may exceed federally insured limits. TTF has not experienced any losses in such accounts and management believes it is not exposed to any significant credit risk on cash and cash equivalents. At December 31, 2019 and 2018, TTF's cash balances exceeded federally insured limits by \$1,774,955 and \$569,709, respectfully.

INVESTMENTS

Investments in equity securities with readily determinable fair values, certificates of deposits traded in active markets, and all debt securities are recorded at fair value. Interest and dividend income and the realized and unrealized gain or loss on investments is reported as investment income (loss) without donor restrictions in the accompanying consolidated statements of activities unless a donor or law restricts its use. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments. Donated investments are recorded at fair value at the date of donation and are thereafter carried in conformity with the stated policy.

INVENTORY

Inventory is stated at the lower of cost (based on the first-in, first-out basis) or net realizable value and consists primarily of various products related to the Foundation's Night to Shine event as well as products for the Foundation's online store. Management has determined that, based on a review of historical sales and trends and other information, an allowance for inventory is not considered necessary and no such allowance has been recorded for the years ended December 31, 2019 and 2018. Shipping and handling costs are included in cost of sales.

PREPAID EXPENSES

Prepaid expenses consist primarily of event deposits for the Foundation's annual Gala and Golf Classic scheduled in March of each year.

PROPERTY AND EQUIPMENT-NET

Items capitalized as property and equipment are stated at cost or, if donated, at market value on the date of donation. TTF generally capitalizes and reports property and equipment acquisitions in excess of \$500. Expenditures for repairs and maintenance are charged to expense as incurred, and additions and improvements that significantly extend the lives of assets are capitalized at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, ranging from three to thirty-nine years.

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:</u>

CLASSES OF NET ASSETS

The consolidated financial statements report amounts separately by class of net assets:

Net assets without donor restrictions are currently available at the discretion of the board for use in operations, designated by the board for other specific projects determined by the board, or invested in property and equipment net of accumulated depreciation.

Net assets with donor restrictions are stipulated by donors for specific operating purposes or programs, with time restrictions, or not currently available for use until commitments regarding their use have been fulfilled. For the years ended December 31, 2019 and 2018, TTF did not have any net assets with donor restrictions.

SUPPORT AND REVENUE, RECLASSIFICATIONS, AND EXPENSES

Revenue is recognized when earned and support when contributions are made, which may be when cash is received, unconditional promises are made, or ownership of other assets is transferred to TTF.

Product sales consist primarily of goods sold to facilitate the Foundation's Night to Shine program or to product sales from the Foundation's online store and are recognized when goods are sold to customers. Product sales are reported net of cost of sales in the consolidated statements of activities.

Gifts of cash and other assets are reported as support with donor restrictions if they are received with donor stipulations that limit the use of the donated amounts. When a stipulated time restriction ends or purpose restriction is satisfied, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as reclassifications. Restricted support and investment income (loss) received and used by TTF within the same year are shown as support or revenue without donor restrictions.

TTF reports donations of property and equipment as support without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash and other assets that must be used to acquire long-lived assets are reported as support with donor restrictions. Absent explicit donor stipulations about how long those long-lived assets must be maintained, TTF reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:</u>

SUPPORT AND REVENUE, RECLASSIFICATIONS, AND EXPENSES, continued

Noncash gifts that can be used or sold are measured at fair value at the date they are given. During the years ended December 31, 2019 and 2018, the contributions received primarily consist of certain real property, securities, rent, and goods totaling \$1,299,329 and \$877,728, respectively. In addition, for the years ended December 31, 2019 and 2018, noncash contributions included contributed services. Contributed services are reported as contributions if the services (a) create or enhance non-financial assets, or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by TTF. During the years ended December 31, 2019 and 2018, contributed services meeting the criteria for recognition in the consolidated financial statements totaled \$35,584 and \$122,136, respectively.

Joint costs were incurred during the year ended December 31, 2019, related to postage, photography, videography, and computer software expenses. The total of these expenses for 2019, was \$100,728 and were allocated as follows: \$42,329 to program expenses, \$10,185 to general and administrative expenses, and \$48,214 to fundraising expenses.

Joint costs were incurred during the year ended December 31, 2018, related to postage, photography, videography, and website expenses. The total of these expenses for 2018, was \$92,862 and were allocated as follows: \$24,170 to program expenses and \$68,692 to fundraising expenses.

Expenses, including advertising expenses of \$95,956 and \$77,009 incurred in the years ended December 31, 2019 and 2018, respectively, are reported when costs are incurred. The consolidated financial statements report certain categories of expenses that are attributable to one or more program or supporting functions of TTF. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. These expenses include salaries and benefits, depreciation, office and related expenses, and occupancy, which are allocated on the basis of estimates of time and effort.

RECENTLY ISSUED ACCOUNTING STANDARD

In 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers*. TTF adopted the provisions of this new standard during the year ended December 31, 2019. The new standard applies to exchange transactions with customers that are bound by contracts or similar arrangements and establishes a performance obligation approach to revenue recognition. Analysis of various provisions of this standard resulted in no significant changes in the way that TTF recognizes revenue, and therefore no changes to the previously issued audited consolidated financial statements were required on a retrospective basis. Adoption of this standard had no effect on change in net assets or net assets in total.

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

3. LIQUIDITY AND FUNDS AVAILABLE:

The following table reflects TTF's financial assets as of December 31, 2019 and 2018, reduced by amounts not available for general expenditure within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year. Although certain certificates of deposit and corporate bonds may have maturity dates beyond one year, these financial assets are considered to be available for general expenditure within one year due to the fact that they are marketable securities. TTF considers general expenditures to be all expenditures related to its ongoing activities to bring Faith, Hope, and Love to those needing a brighter day in their darkest hour of need as well as the conduct of services undertaken to support those activities to be general expenditures.

	Decem	iber 3	81,
	 2019		2018
Financial assets, at year-end:			
Cash and cash equivalents	\$ 1,372,649	\$	868,851
Investments	7,129,995		5,350,881
Accounts receivable	 850		4,875
Financial assets available to meet cash needs for general			
expenditures within one year	\$ 8,503,494	\$	6,224,607

As part of TTF's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. All of TTF's financial assets are considered free for general expenditures within one year of the consolidated statement of financial position date. TTF has a goal to maintain financial assets, which consist of cash and cash equivalents on hand to meet 60 days of normal operating expenses, which are, on average, approximately \$800,000. Cash in excess of daily requirements is invested in various investments including certificates of deposits, mutual funds, exchange traded funds, bonds and treasury instruments.

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

4. **INVESTMENTS**:

Investments consist of:

		Decem	ber 3	1,	
		2019	2018		
Held at cost:	¢	120 401	¢	221 805	
Cash and cash equivalents	\$	130,481	\$	221,805	
Held at fair value:					
Certificates of deposit		150,961		148,507	
Corporate bonds		2,629,698		2,301,958	
Government securities		94,389		82,653	
Mutual funds		4,122,848		2,227,678	
Common stocks		1,618		368,280	
		6,999,514		5,129,076	
	\$	7,129,995	\$	5,350,881	

Investment income (loss) consists of:

	 Year Ended December 31,					
	 2019		2018			
Interest and dividends-net Net unrealized/realized gains (losses)	\$ 229,337 428,791	\$	148,475 (277,184)			
	\$ 658,128	\$	(128,709)			

Investment management fees paid to outside managers and custodians totaled \$25,779 and \$18,188 for the years ended December 31, 2019 and 2018, respectively. These fees are included in investment income (loss) on the consolidated statements of activities.

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

5. PROPERTY AND EQUIPMENT-NET:

Property and equipment-net consist of:

	Decem	ber 3	31,	
	 2019	2018		
Land	\$ 5,291,010	\$	5,291,010	
Building and improvements	356,817		356,817	
Furniture and fixtures	107,116		124,919	
Vehicles and machinery	123,642		83,055	
Website and developed software	50,680	_	91,049	
	5,929,265		5,946,850	
Less accumulated depreciation	 (218,040)		(250,882)	
	\$ 5,711,225	\$	5,695,968	

6. FAIR VALUE MEASUREMENTS:

Accounting Standards Codification (ASC) Topic 820, *Fair Value Measurements and Disclosure*, establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs consist of observable inputs other than quoted prices for identical assets, and Level 3 inputs have the lowest priority. TTF uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, TTF measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs are only used when Level 1 or Level 2 inputs are not available.

The carrying value of TTF's financial instruments are estimated to approximate fair value. Following is a description of the valuation methodologies used for instruments measured at fair value on a recurring basis and recognized in the accompanying consolidated statements of financial position.

Certificates of deposit

The fair values of the certificates of deposit are based on either quoted market prices or discounted future cash flow models.

Corporate bonds and government securities

Fair values are estimated using quoted market or auction prices, if available, otherwise recently executed transactions and market price quotations are used.

Mutual funds and common stocks

The fair values are based on quoted market prices.

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

6. FAIR VALUE MEASUREMENTS, continued:

The following tables present the fair value measurements of assets recognized in the accompanying consolidated statements of financial position that are measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall:

				Fair Value M Decembe				
	F	Fair ValueLevel 1Level 2				Level 3		
Investments, at fair value:								
Certificates of deposits	\$	150,961	\$	-	\$	150,961	\$	-
Corporate bonds:								
AA		52,983		52,983		-		-
A+		51,801		51,801		-		-
AA		106,321		106,321		-		-
AA-		58,523		58,523		-		-
A-		363,349		363,349		-		-
BBB+		604,969		604,969		-		-
BBB		801,089		801,089		-		-
BBB-		486,465		486,465		-		-
BB+		104,198		104,198		-		-
Government securities		94,389		94,389		-		-
Mutual funds:								
Fixed income		2,008,482		2,008,482		-		-
Preferred securities		168,289		168,289		-		-
Government		471,233		471,233		-		-
Index		110,150		110,150		-		-
Balanced		588,348		588,348		-		-
Value		520,137		520,137		-		-
Growth		256,209		256,209		-		-
Common stocks		1,618		1,618	1	-		-
	\$	6,999,514	\$	6,848,553	\$	150,961	\$	_

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

6. FAIR VALUE MEASUREMENTS, continued:

			Fair Value M Decembe			
	F	air Value	 Level 1	 Level 2	Level 3	
Investments, at fair value:						
Certificates of deposits	\$	148,507	\$ -	\$ 148,507	\$	-
Corporate bonds:						
AA		48,476	48,476	-		-
AA-		55,127	55,127	-		-
A-		118,032	118,032	-		-
BBB+		576,095	576,095	-		-
BBB		854,764	854,764	-		-
BBB-		399,322	399,322	-		-
BB+		149,543	149,543	-		-
BB		49,331	49,331	-		-
BB-		51,268	51,268	-		-
Government securities		82,653	82,653	-		-
Mutual funds:						
Fixed income		893,780	893,780	-		-
Hedge funds		59,612	59,612	-		-
Index		122,116	122,116	-		-
Balanced		601,769	601,769	-		-
Value		208,933	208,933	-		-
Growth		341,468	341,468	-		-
Common stocks		368,280	 368,280	 -		
	\$	5,129,076	\$ 4,980,569	\$ 148,507	\$	

7. <u>RETIREMENT BENEFITS:</u>

TTF sponsors a 403(b) plan whereby employees can contribute to their individual retirement account. Effective during 2018, TTF began to offer an employer match as a part of this plan. During the years ended December 31, 2019 and 2018, TTF made contributions of \$32,572 and \$7,041 to the plan, respectively.

8. <u>LEASE:</u>

TTF leases office space at a substantial discount. TTF records a noncash contribution for the value of the lease that is a discount to them. There is no signed agreement for the lease, and TTF remains in the building at the pleasure of the landlord. The amount paid in insurance and taxes (directly to the landlord) by TTF for the years ended December 31, 2019 and 2018, was \$28,200 and \$25,850, respectively.

Notes to Consolidated Financial Statements

December 31, 2019 and 2018

9. COMMITMENTS:

Prior to December 31, 2019 and 2018, TTF had committed \$218,072 and \$292,275, respectively, in grants to churches related to the Night to Shine program. These amounts are not included in these consolidated financial statements as the churches had not met all of the conditions necessary to receive the grants. The amounts shown above were paid out to the churches in early 2020 and 2019, respectively.

10. DONOR AND REVENUE CONCENTRATIONS:

During the years ended December 31, 2019 and 2018, TTF received approximately 20% and 34% of its total revenue from special events, respectively. In 2019 and 2018, special events consisted of the Foundation's annual golf tournament in addition to its FlatOut events.

11. RELATED PARTY TRANSACTIONS:

TTF donates the use of part of its leased office space to another non-profit organization whose mission is related to orphan care and evangelism and whose president serves on TTF's board of directors. The annual value of the donated office space during both years ended December 31, 2019 and 2018, was \$5,500. TTF also made a \$50,000 and \$275,000 annual grant to this organization during the years ended December 31, 2019 and 2018, respectively.

12. SUBSEQUENT EVENTS:

In December 2019, a novel strain of coronavirus was reported in Wuhan, China. The World Health Organization has declared the outbreak to constitute a "Public Health Emergency of International Concern." The COVID-19 outbreak is disrupting revenue and operations across a range of industries. The extent of the impact of COVID-19 on the operational and financial performance of TTF will depend on certain developments, including the duration and spread of the outbreak and impact on donors, all of which are uncertain and cannot be predicted. At this point, the extent to which COVID-19 may impact financial condition or results of operations of TTF is uncertain. As part of the response to the impact of COVID-19, TTF applied for a Paycheck Protection Program (PPP) Loan, administered by the Small Business Administration (SBA), under the Coronavirus Aid, Relief, and Economic Security (CARES) Act, which was signed into law in March 2020. TTF was approved for a loan in the amount of approximately \$278,200. Based on the provisions included in the CARES Act, TTF anticipates that this amount will be fully forgiven during the year ending December 31, 2020.

Subsequent events have been evaluated through April 16, 2020, which represents the date the consolidated financial statements were available to be issued. Subsequent events after that date have not been evaluated.